



FIRST-TIME BUYER CHECKLIST

BY MARK MERLENE SR.

Work through these steps in order. Confirm property, financing, contract, legal, and tax decisions with appropriately licensed professionals.

1 FOUNDATION AND FINANCIAL READINESS

- Define why you want to buy and your ideal timeline.
- Write three non-negotiables and three preferences.
- Review income, monthly obligations, savings, and credit.
- Set a comfortable all-in monthly housing payment.
- Estimate down payment, closing costs, and emergency reserves.
- Avoid opening new credit without speaking with your lender.

2 FINANCING AND HOME SEARCH

- Gather ID, pay stubs, tax forms, and bank statements.
- Interview at least two lenders using the same scenario.
- Compare rates, points, fees, cash to close, and service.
- Obtain a current pre-approval letter.
- Compare DFW taxes, HOA costs, and commute times.
- Score neighborhoods using consistent criteria.
- Use a touring notes sheet at every property.

SMART TIP Keep one folder for lender, property, contract, and closing documents.



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OFFER THROUGH CLOSING

Review comparable sales and current competition.

Set your walk-away number before negotiating.

Understand earnest money, option period, and contingencies.

Schedule inspection within the contract timeline.

Review appraisal and final underwriting requirements.

Arrange homeowners insurance and utilities.

Review the final closing disclosure.

Independently verify wiring instructions.

Complete the final walkthrough.

Confirm when ownership, funding, and key release occur.

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DECISION NOTES
